

## Incubator/Accelerator Application

| Contact In   | formation  |  |  |  |  |  |
|--------------|--|--|--|--|--|--|
| Primary Owne | er Contact   |  |  |  |  |  |
| Full Name:   | :  |  |  |  |  |  |
| Email Addı   | ress:  |  |  |  |  |  |
| Phone:       |  |  |  |  |  |  |
|              |  |  |  |  |  |  |
| Company I    | Information  |  |  |  |  |  |
| Company's    | s Legal Name:  |  |  |  |  |  |
| DBA (if ap   | plicable):   |  |  |  |  |  |
| Structure:   | □ Sole proprietorship □ Partnership (LP) □ LLC □ C-Corp □ S-Corp   |  |  |  |  |  |
| vvnen ala    | you incorporate or start your business?  |  |  |  |  |  |
| What is th   | e primary focus of your business?  |  |  |  |  |  |
|              | CPG (consumer packaged goods)  |  |  |  |  |  |
|              | Food service product   |  |  |  |  |  |
|              | Catering   |  |  |  |  |  |
|              | Other (describe):  |  |  |  |  |  |
| Describe p   | packaged food product are you interested in taking to market?  |  |  |  |  |  |
|              | ect the racial category or categories with which you most closely identify by placing an "X" in the e box. Check as many as apply. (this is requested for grant funding reporting) |  |  |  |  |  |
|              | Black or African American  |  |  |  |  |  |
|              | White  |  |  |  |  |  |
|              | Latino   |  |  |  |  |  |
|              | American Indian or Alaska Native   |  |  |  |  |  |
|              | Asian  |  |  |  |  |  |
|              | Native Hawaiian or Other Pacific Islander  |  |  |  |  |  |
|              | Other  |  |  |  |  |  |
|              | Prefer not to say  |  |  |  |  |  |



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| Financials  |                       |                            |                        |                          |  |  |
|---|-----------------------|----------------------------|------------------------|--------------------------|--|--|
| What are your current gross revenu  | ues in 202 <b>3</b> ? |                            |                        |                          |  |  |
| What is your revenue target for 202   | 24?                   |                            |                        |                          |  |  |
| How is your business funded (check  | all that apply)       | ?                          |                        |                          |  |  |
| ☐ Self-funded ☐ Debt (ba  | nks/credit)           | ☐ Investors                | ☐ Grants               | ☐ Friends/Family         |  |  |
| Products  |                       |                            |                        |                          |  |  |
| How many product SKUs do you ha   | ave?                  |                            |                        |                          |  |  |
| Manufacturing   |                       |                            |                        |                          |  |  |
| How are your products manufactured (check one)?                                       |                       |                            |                        |                          |  |  |
| ☐ Shared kitchen ☐ Private kitchen ☐ Contract Manufacturer ☐ Other:                   |                       |                            |                        |                          |  |  |
|   |                       |                            |                        |                          |  |  |
| If you self-manufacture, what is the ZIP code of your primary manufacturing location? |                       |                            |                        |                          |  |  |
|   |                       |                            |                        |                          |  |  |
| Distribution  |                       |                            |                        |                          |  |  |
| Please indicate the number of distribution channels you have in place:                |                       |                            |                        |                          |  |  |
| Distributors  |                       |                            |                        |                          |  |  |
| Farmer's Markets/Events   |                       |                            |                        |                          |  |  |
| Grocery Store   |                       |                            |                        |                          |  |  |
| Online Orders (Direct to Consumer)  |                       |                            |                        |                          |  |  |
| Specialty Stores/Local Retailer   |                       |                            |                        |                          |  |  |
| Other (describe):   |                       |                            |                        |                          |  |  |
|   |                       |                            |                        |                          |  |  |
| Resources Needed  |                       |                            |                        |                          |  |  |
| Which of these subjects is your business looking to address? (check all that apply)   |                       |                            |                        |                          |  |  |
|   | _                     |                            |                        | <b>D</b>                 |  |  |
| ☐ Life Planning   | ☐ Account             |                            | _                      | ry Requirements          |  |  |
| ☐ Mission & Vision  |                       | Shelf Life Testing         |                        |                          |  |  |
| ☐ Business Plan Development ☐ Market Analysis   | ☐ Product             | rormulation<br>nt Sourcing | ☐ Cost & Pr☐ Marketing | g & Branding             |  |  |
| <ul><li>☐ Market Analysis</li><li>☐ Fundraising &amp; Financing</li></ul>             | ☐ Ingredie☐ Food Sa   | _                          |                        | on & Retail Partnerships |  |  |
| L Tundraising & Financing   | □ 100u 3a             | lety                       | □ Distributi           | on & Netall Fartherships |  |  |
|   |                       |                            |                        |                          |  |  |
| Signature   |                       |                            |                        |                          |  |  |
|   |                       |                            |                        |                          |  |  |
|   |                       |                            |                        |                          |  |  |
| Printed Name Date   |                       |                            |                        |                          |  |  |